**Nicholas Giggey**

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**Objective:** Seeking to challenge myself professionally utilizing a new skillset in Software Development to help drive product development and to advance the company’s missions, goals, and visions by incorporating my extra skillsets in Financial Analysis, Business Development, Management, Client Retention, the ability to safeguard sensitive information, and Security Operations.

**BOK Financial, Commercial Relationship Manager II, Vice President- February 2020-Present**

* Manages a portfolio of roughly 35 commercial banking relationships while expanding the portfolio with new client relationships for businesses with revenue up to $50MM. Portfolio consists of medical practices, contractors, manufacturing and distribution, aerospace, non profits, student housing, oil and gas, and technology-based companies.
* Reviews, monitors, and renews over $16MM in commercial portfolio loans on a quarterly and annual basis while adding $6.5MM in new money credit facilities.
* Partners with Wealth Management, Treasury Management, Foreign Exchange, Private Banking, and SBA to cross sell portfolio clients as well as new household prospect acquisitions and risk management recommendations.
* Reviews, analyzes, structures, negotiates, and presents complex financial proposals to multiple credit underwriting teams for existing clients and new household prospects following credit policy and best solutions for the client.

**Movie Relics, Owner/Founder- September 2019-Present**

Facebook: <https://www.facebook.com/Movie.x.Relics/> - Instagram: @\_movie\_relics\_

YouTube: <https://youtube.com/channel/UCI2Gb4A93hpgU240bkF0k8w> - Website: [www.movie-relics.com](http://www.movie-relics.com)

* Movie Relics’ main mission is to support the movie prop collecting industry with education on authentication, sourcing and acquiring high value movie props, and creating social media content focused around the entertainment industry.
* Established and maintains the social media platforms, consistent archive acquisitions and displays, apparel merchandise design and sales, online marketing contest giveaways, as well as production of video content.
* Maintains day to day communication with industry experts, actors, film crew members, movie prop dealers/auctioneers, and collectors within the movie prop collecting, preserving, and archiving industry.
* Coordinates interviews with key personnel within the film industry and hobby.
* Writes educational scripts, films, and performs post-production editing as well as social media marketing.
* Oversees and edits entertainment scripts as well as post-editing while recommending and training one subordinate.
* Movie Relics has become one of the main social media companies which 3rd party companies use for promotional use, assistance with verification, all while establishing an archive with an estimated value of $350k.

**Community Banks of Colorado, Business Banking Development Officer, Vice President- December 2018-February 2020**

* Sourced, on boarded, and managed prospects focusing on larger and more complex deposit account structures having extensive knowledge of Treasury Management services and niche industries.
* Reviewed, analyzed, and submitted new credit structures with no credit exposure cap.
* Identified new potential prospect markets and recommended new product ideas to expand immediate market base.
* Coordinated internal and external partners throughout the prospecting and on-boarding process, ensuring a quality client experience.
* Coordinated directly with compliance team for higher risks industries to research for enhanced due diligence and underwriting.
* Industries of focus included, but not limited to: Private Equity Firms, Venture Capital, HOA, and Marijuana Related Businesses.

**Triple Canopy(Academi/Constellis), Personal Security Specialist(Private Military Contractor)- March 2018-November 2018**

Possess an active Security Clearance

*US Embassy Baghdad, Iraq and Consulate Basrah, Iraq*

* Qualified/passed all requirements at the Academi Qualification Course to the Department of State standards for the WPS II PSSB qualification course.
* Conducted mobile operations in a high threat environment including reconnaissance operations by clearing and evaluating movement routes. Negotiated terms for arrival of high value personnel or assets with the local point of contact. Supplied overwatch, secured locations, and relayed any changes from initial site report. Supplied local Quick Reaction Force for mission support. Directly protected high value personnel and assets while driving and walking to and from venues.
* Conducted daily mission briefs updating local intelligence and risks to assist with quick response and on the spot decision making for quick reaction missions.
* Identified logistic risks before, during and after operations and executed mitigation strategies for improvements.
* Executed complex operations while collaborating with cross functional teams.

**Wells Fargo Bank, Business Relationship Manager, Assistant Vice President- July 2016 – March 2018**

* Managed a portfolio of 50 or more commercial business banking relationships while expanding portfolio with new client relationships for businesses with revenue up to $50MM. Portfolio consisted of law firms, contractors, manufacturing, distributing, consulting, equipment sales, non profit, and technology based companies.
* Reviewed, monitored, and renewed over $12MM in commercial portfolio loans on a quarterly and annual basis.
* Partnered with Wealth Management, Treasury Management, Merchant Services, Payroll Services, Foreign Exchange, Private Banking, SBA, Asset Based Lending, and Private Mortgage for cross sell portfolio clients and new household prospects acquisitions as well as risk management recommendations.

**U.S. Bank, Promoted from Personal Banker II through Business Banking Officer- 2014 - July 2016**

* National business 200% Club in 2015 for reaching 200% of all sales goal categories.
* National business Star of Excellence Award for 2014 Q4 (Top 10%).
* Regional business Top Performer Award for 2014 Q4.
* Regional business Rookie of the Quarter award for 2014 Q4.
* Maintained and closed the second largest home loan pipeline nationally.

**Northwestern Mutual, Financial Representative-   2012- 2014**

* Recommended and implemented business financial goals with exit strategy planning, continuity planning, key person strategies, employee benefit plans, and personal/business integrated retirements goal planning.

**United States Army, Infantryman-   2006-2012**

* Honorably Discharged.
* Sergeant (NCO, Non-Commissioned Officer) management experience.
* Conducted operations while serving 2 deployments to Afghanistan.

*SERGEANT – Non-Commissioned Officer, management status.*

Management:

* Prepared and presented reports upon completion of missions and standard duty shifts.
* Trained and developed subordinates in a multitude of administrative and tactical tasks.
* Prepared and presented Power Point briefs at a Company size (120 people) level.
* Supervised and trained up to a Squad level sized group (Ten people) of personnel while assisting with the planning and execution of Platoon (Four Squads) and Company size (Four Platoons) objectives.
* Supervised, planned, and executed training exercises for a Company size element involving high risk safety measures.
* Conducted monthly personnel evaluations counseling per subordinate evaluating individual’s job performance, recommendations, and future development strategies.
* Developed improvements to Standard Operating Procedures at a Squad, Platoon, and Company level.
* Collaborated with senior leadership to ensure compliance of requirements are delivered in a timely manner and to standard.
* Assisted in the supervision of maintenance, security, $1.5 million in weapons and equipment while supporting operations for a 200 plus person Combat Outpost; trusted to operate independently at remote locations.
* Trained subordinates the Rules of Engagement while assessing a reporting any potential risks and hazards.

Operations & Logistics:

* Served two deployments in Afghanistan conducting protective security operations during reconnaissance, intelligence gathering, convoys, Quick Reaction Force as well as personal security and escort operations.
* Monitored and analyzed intelligence for security issues, and participated in high-level diplomatic meetings.
* Planned, prepared, and executed mounted and dismounted combat, reconnaissance and security operations for counter surveillance, traditional, and non-traditional measures in dynamic and irregular environments.
* Interacted with the indigenous population and applied interpersonal skills with clear verbal communication to promote positive public relations and defuse dangerous situations.
* Recognized potential security risks and safety hazards. Reported conditions per policy and applied appropriate risk management procedures.

**Awards and Honors:**

* Army Commendation Medal (Two Awards)
* Purple Heart (Two Awards)
* Army Achievement Medal (Two Awards)
* Army Good Conduct Medal
* National Defense Service Medal
* Afghanistan Campaign Medal (Two Campaign Stars)
* Global War on Terrorism Service Medal
* NATO Medal
* Combat Infantrymen Badge
* Sapper Tab
* Parachutist Badge
* Air Assault Badge

**Military Education:**

* Warrior Leader Course, Distinguished Honor Graduate and Commandant’s List (100% in every evaluated category)
* Sapper Leader Course (Graduated and Tabbed)
* Sniper Employment Leader Course
* Battlefield Forensics Course
* Airborne School
* Air Assault School

**Civilian Education- Monarch High School Diploma – Louisville, Colorado 2005**